sunquest.

Sunquest Advanced EMR Connectivity^{SM}

From a Leader in Outreach and EMR Integration

Your business depends on connecting with your physician customers to deliver the highest quality, most responsive service. But the dramatic increase in physicians adopting EMRs, as well as other enterprise-technology demands, often present obstacles to getting your job done. Connecting to physician EMRs can be costly, time consuming and difficult. Physician office EMRs often are focused on physician office workflow, and not the lab, creating additional challenges that may prevent complete and accurate orders from coming into your lab! That is why labs like yours are taking control with Sunquest.

The Sunquest Advanced EMR Connectivity^{SM} solution is designed to leverage laboratory value by improving care and reducing costs. This solution works with existing enterprise systems for greater interoperability, supporting better patient outcomes.
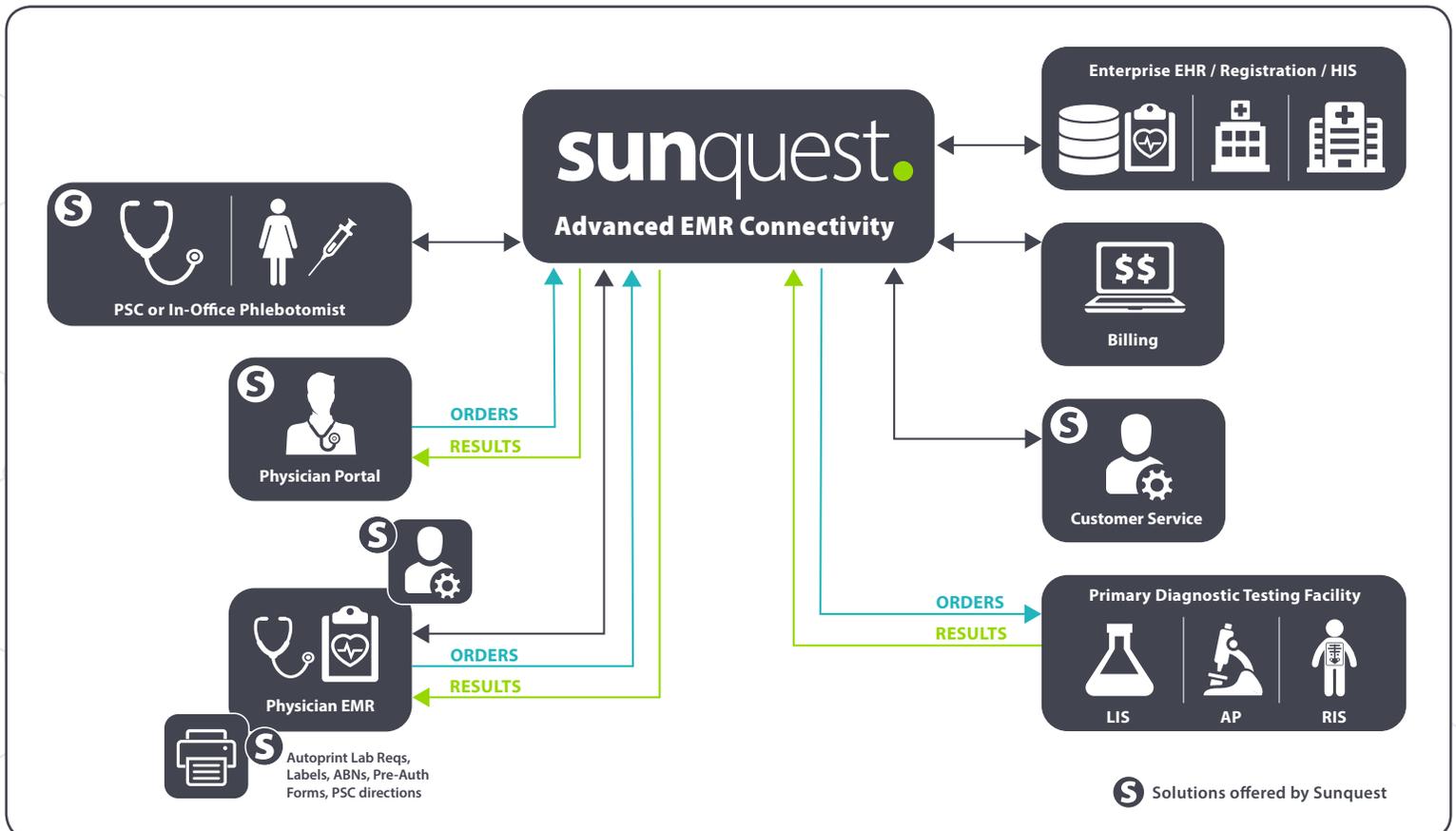
Is EMR connectivity an obstacle to getting your job done?

Use the powerful business and connectivity rules engine from Sunquest to drive productivity and profitability.

- *Put your lab "in control" and ensure clean orders regardless of EMR*
- *Integrate with EMRs via embedding, web services and/or HL7*
- *Optimize validation and printing services for EMR use (exposed during order entry)*
- *Create automatic notifications to help expedite order input and resolution*
- *Catch missing, incomplete and incorrect data on orders before they reach your LIS*
- *Capture cleaner orders to help reduce cost and service issues*
- *Reduce missing or duplicate orders by directing EMR orders to patient service centers (PSCs)*
- *Easily correct orders at physician offices, customer service or PSCs*
- *Enable remote lab-specific printing in physician offices*
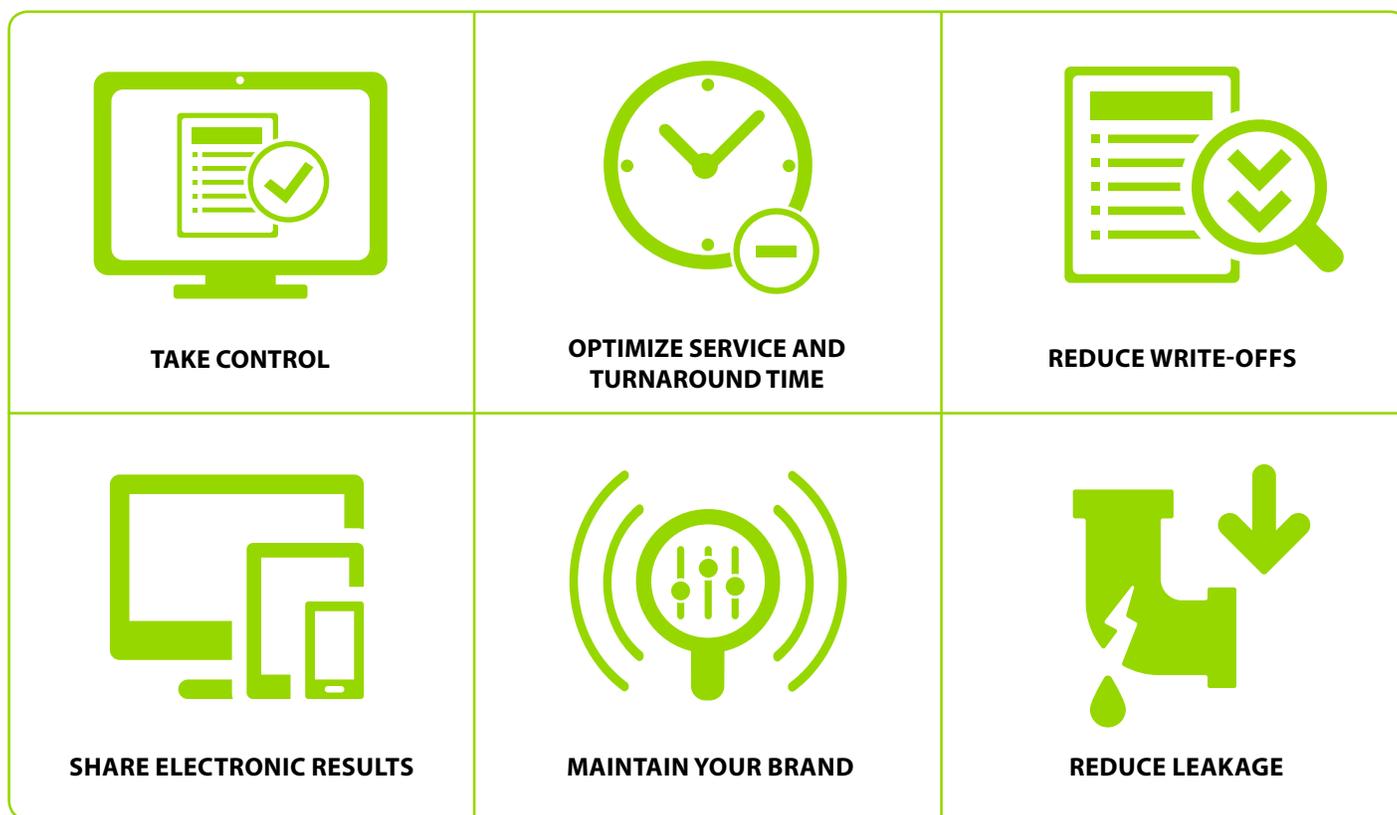- *Provide more sophisticated result reporting to your physicians*

Take Control

- *Prevent business leakage*
- *Improve customer and patient satisfaction*
- *Help maintain optimal turnaround times from order to reporting*

PSC or In-Office Phlebotomist

Physician Portal
ORDERS
RESULTS

Physician EMR
ORDERS
RESULTS

Autoprint Lab Reqs, Labels, ABNs, Pre-Auth Forms, PSC directions

sunquest.
Advanced EMR Connectivity

Enterprise EHR / Registration / HIS

Billing $$

Customer Service

ORDERS
RESULTS
Primary Diagnostic Testing Facility
LIS   AP   RIS

S Solutions offered by Sunquest

Sunquest Advanced EMR Connectivity

Sunquest Advanced EMR Connectivity provides powerful industry-leading business rules combined with SaaS or cloud-based connectivity to drive lab productivity and profitability. *Features include:*

- *Test catalog, insurance and master file mapping*
- *Test cancellation and add-on support*
- *Exposure of validation and printing services enabling EMRs to deliver cleaner orders during order entry*
- *Powerful business rules and exception logic that put labs "in control," independent of EMR rules, mitigating significant cost and service issues*
- *Automatic printing of requisitions, labels, ABNs, waiver forms, PSC directions, etc. in physician's office*
- *Lab-specific clinical, billing and operation validation after an order is submitted (e.g. fields, LCD/NCD, eligibility, etc.)*
- *Integrated exception management and automatic issue creation*
- *Unsolicited result management*

- *Integrated Customer Service view for centralized lab-wide issue management*
- *Report generation and/or delivery of lab-generated reports (PDFs)*
- *Lab and/or physician office notification of exceptions/issues for easy correction*
- *Partials and finals support*
- *Custom and combined reports (e.g. anatomic and clinical)*
- *Automatic report printing at physician office*
- *Orchestrated workflow and dataflow to ensure clean order processing and accurate results delivery (including lab-controlled order and result forwarding rules engine, bundling rules, etc.)*

TAKE CONTROL

OPTIMIZE SERVICE AND TURNAROUND TIME

REDUCE WRITE-OFFS

SHARE ELECTRONIC RESULTS

MAINTAIN YOUR BRAND

REDUCE LEAKAGE

info@sunquestinfo.com   •   +1 (800) 748-0692   •   www.sunquestinfo.com

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About Sunquest

Sunquest Information Systems Inc. provides diagnostic informatics solutions to more than 1,700 laboratories. Since 1979, Sunquest has helped laboratories and healthcare organizations across the world enhance efficiency, improve patient care, and optimize financial results. Sunquest's solutions enable world-class lab capabilities, including multi-site, multi-disciplinary support for complex anatomic, molecular and genetic testing, and engagement with physicians and patients outside the hospitals at the point-of-care. Headquartered in Tucson, AZ with offices in Boston, London, Dubai, Bangalore and Brisbane, Sunquest is a global leader in healthcare information technology.